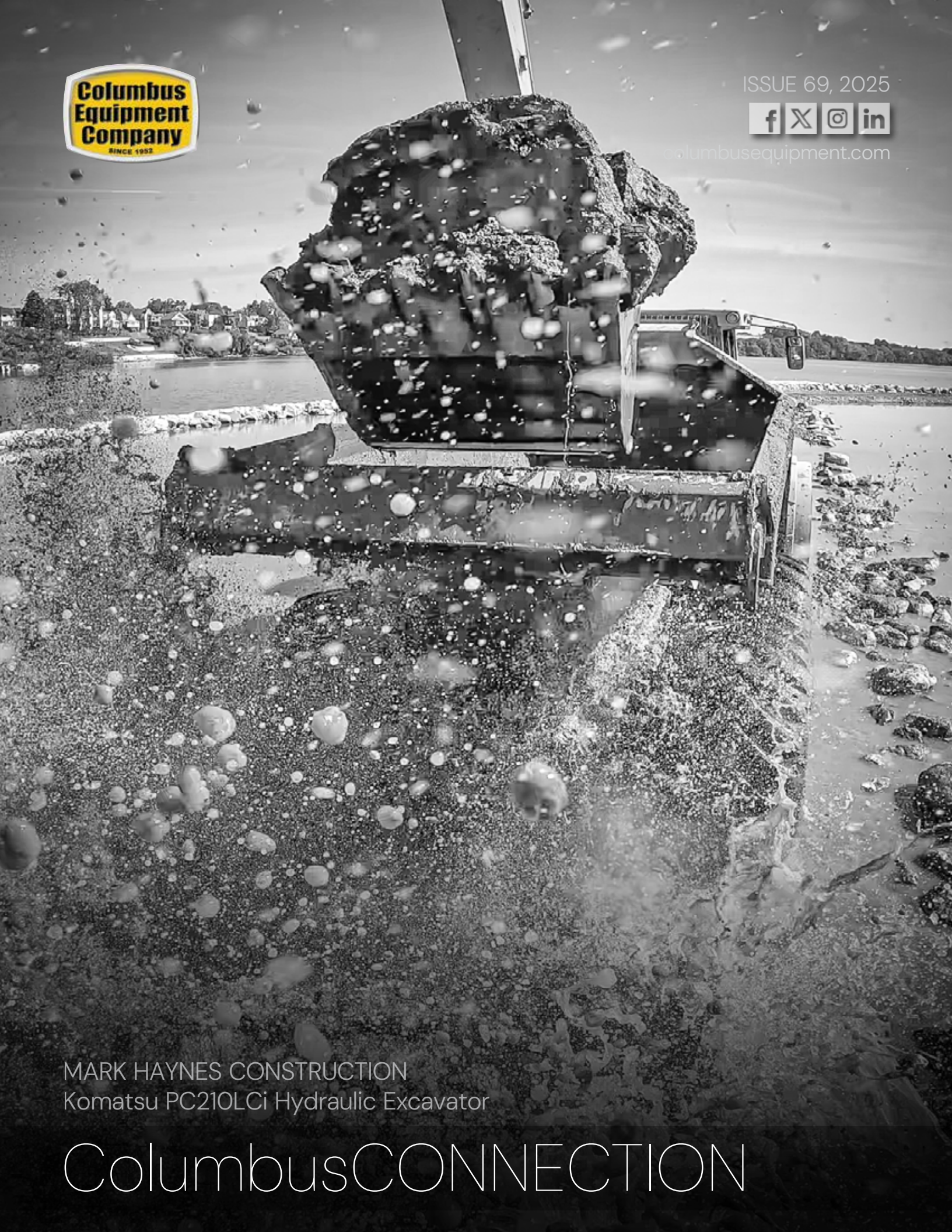




ISSUE 69, 2025



columbusequipment.com



MARK HAYNES CONSTRUCTION
Komatsu PC210LCi Hydraulic Excavator

ColumbusCONNECTION



IRONLIFE™ PREVENTIVE MAINTENANCE SERVICES
PRODUCT SUPPORT DIVISION
OHIO'S DEPENDABLE DEAL

COLUMBUS

2329 Performance Way
Columbus, OH 43207
(614) 443-6541

PERRYSBURG

12500 Williams Road
Perrysburg, OH 43551
(419) 872-7101

CINCINNATI

712 Shepherd Avenue
Cincinnati, OH 45215
(513) 771-3922

RICHFIELD

3942 Brecksville Road
Richfield, OH 44286
(330) 659-6681

CADIZ

290 Old Steubenville Pike
Cadiz, OH 43907
(740) 942-8871



The snow's been flying but the wrenches never stop turning at Columbus Equipment Company. This is the time proactive owners take advantage of any lull in activity to prepare equipment for the coming demands. Speaking of proactive, learn how our *Proactive Fleet Management* support program saves customers on cost, downtime and headaches (P18). Also catch up on how Topcon technology is leading the way at Mark Haynes Construction (P4) and Environmental Trenching Inc. (P10). **Stay warm ... and ahead of the maintenance curve!**



Sincerely,

Josh

Josh Stivison
President

CONTENT

- 4** CUSTOMER SPOTLIGHT
Mark Haynes Construction
- 9** PRODUCT SPOTLIGHT
New Komatsu WA700-8 Wheel Loader
- 10** SMART CONSTRUCTION DIVISION
Topcon MC Mobile System
- 14** ENVIRONMENTAL DIVISION
Complete Clearing Inc.
- 18** PRODUCT SUPPORT
Proactive Fleet Management
- 22** BRANCH NEWS
Customer-Focused, Facility Improvements
- 23** USED EQUIPMENT SPECIALS
Great Deals from Across the Fleet!



columbusequipment.com

DAYTON

7570 New Carlisle Pike
Dayton, OH 45424
(937) 879-3154

MASSILLON

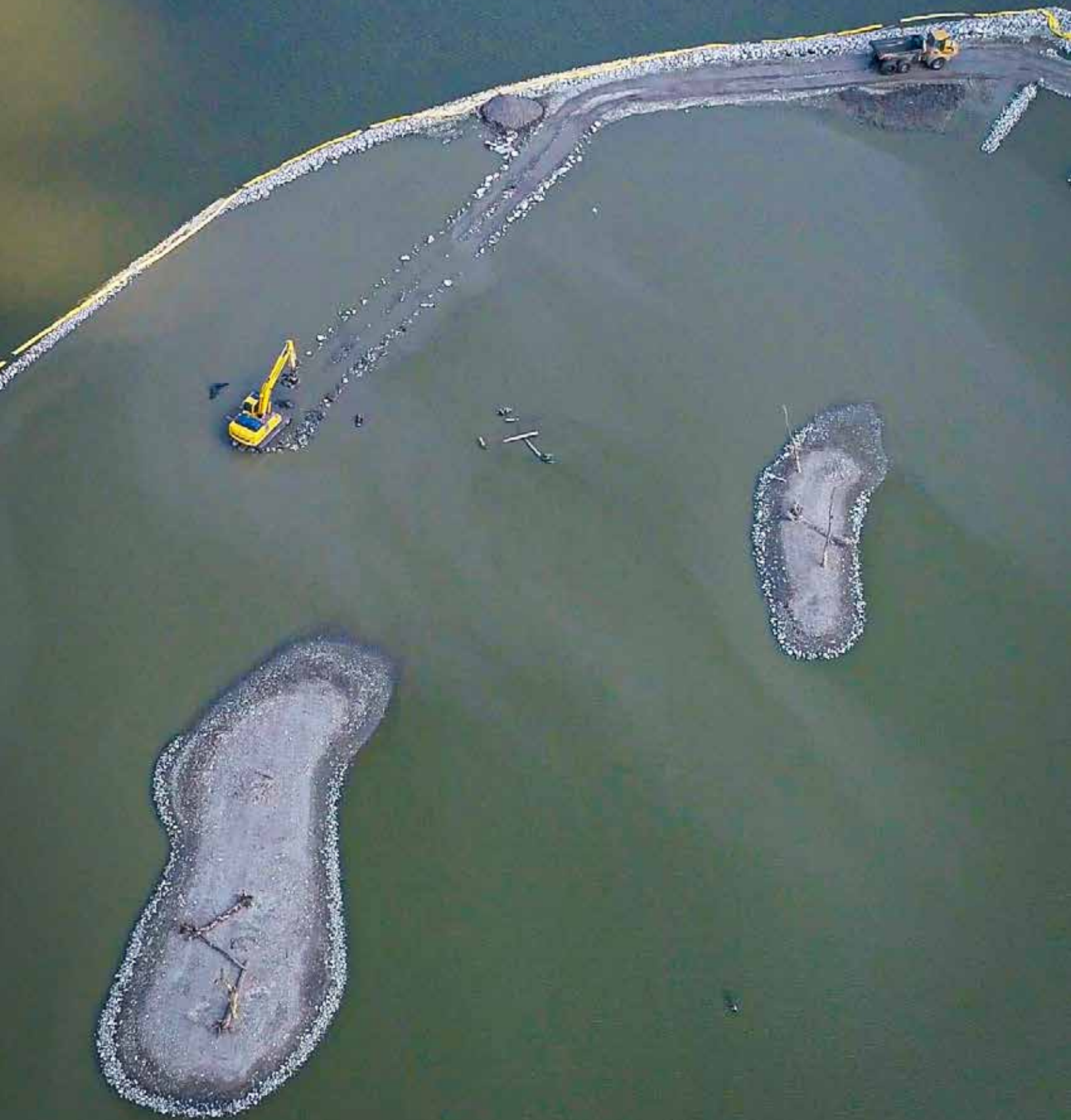
2200 Venture Circle SE
Massillon, OH 44646
(330) 833-2420

ZANESVILLE

818 Lee Street
Zanesville, OH 43701
(740) 455-4036

PIKETON

3668 U.S. Route 23 South
Piketon, OH 45661
(740) 289-3757





VISIT
YOUTUBE
COLUMBUS EQUIPMENT COMPANY



MARK HAYNES CONSTRUCTION:

Expertise and Technology Combine in Maumee River Islands Restoration Project

Over the last three decades, Mark Haynes Construction has earned a reputation as a specialist in wetlands, streams and other environmentally sensitive areas. Since early 2024, the Norwalk, Ohio-based company has used its expertise on the Clark and Delaware/Horseshoe Islands Restoration Project in Toledo, a high-profile project to restore and protect the Maumee River islands.

The Maumee River islands have eroded significantly, losing about 60 acres since the 1940s. Clark Island, now about one-half acre in size, will be returned to 35 acres.

The multi-million-dollar project has several goals, including restoring the islands to their original footprints. The islands have eroded significantly, losing about 60 acres since the 1940s. Clark Island, now about one-half acre in size, will be returned to 35 acres, for example.

“Basically, this project would be almost impossible without the GPS excavators.”

Craig Smith; Operations Manager, Mark Haynes Construction

Plans call for Haynes Construction to install rock revetments to protect the original island footprints from river flows, boat wakes and ice scours. The interior of the islands will be open water where sediment from the Maumee will naturally settle, building the island while helping to capture sediment that would otherwise flow into Lake Erie. Reducing

sediment in the lake improves water quality.

The project, managed by the Toledo-Lucas County Port Authority in partnership with several state and local agencies, also aims to improve wildlife habitats, reduce erosion, and help ecological systems in the area become more resilient.



Topcon technology allows Operator Tony Gregory and an amphibious pontoon excavator “to make the impossible possible.”

The project presents the contractor with several challenges, noted Craig Smith, operations manager for Mark Haynes Construction. “The main challenge is that the entire site is underwater.” The company is using Komatsu dozers and excavators with intelligent Machine Control (iMC) and two specialized excavators with Topcon systems to overcome the challenge of working in water. “Basically, this project would be almost impossible without the GPS excavators,” Smith said.

The company stores the plans for the project in the brains of the i-machines so its crew can establish the lines and grades for the island from the operator’s seat. “Our guys can actually work underwater knowing where they are without staking and setting survey points. It’s all done in the machines,” he said. “The ideal part is that everything is controlled through the cab. Once the machines are set up and calibrated, working underwater is not an issue.”



Komatsu PC210LCi operator Ryan McClure confirms settings while working on Clark Island. Restoration work will allow the Maumee River Islands to capture sediment, reduce erosion and improve wildlife habitats and ecological systems.

In addition to building revetments around the islands, Haynes Construction will install a rock barrier reef/vegetated stone sill to create an open water habitat on the islands' interior. The open areas will include contoured coves of varying depths to provide habitat at different water levels and with varying bottom substrates.

"Once the machines are set up and calibrated, working underwater is not an issue."

Craig Smith; Operations Manager, Mark Haynes Construction

If the company wasn't using machines with iMC or Topcon systems to achieve the complex design, workers would have to get out and mark lines with buoys or "some type of method that would be far more expensive and way more dangerous," Smith observed.

Before starting the project, Haynes Construction had Columbus Equipment Company add aftermarket Topcon systems to a long-reach Volvo EC300 and an amphibious John Deere 210G pontoon excavator.

"Amphibious excavators are not real common in northwest Ohio. It can work in up to 5 feet of water; it still has tracks but it can float," Smith said. Haynes Construction used the amphibious machine to build temporary causeways and haul roads between the

islands and the shore near Toledo's Walbridge Park. "It would be almost impossible to build haul roads with conventional machines without draining the area first," he noted.

Haynes Construction has used Komatsu i-machines for about seven years, and they are the company's go-to machines for most projects. "Columbus Equipment Company is our vendor for all aspects of GPS – base stations, rovers and machine control," Smith said. "Their service is tremendous, and we have excellent communication back and forth. One great benefit of working with Columbus Equipment is that they can solve issues on the spot and keep us moving. They continually answer our questions or respond in a timely manner. We couldn't ask for anything more."



iMC features aside, Komatsu machines are solid and dependable for the work Haynes Construction does. "Most machines are not meant to be under water, per se, but the machines we have on the islands haven't had any outside issues we believe are caused by the environment," he noted.



Pictured: Horseshoe Delaware and Delaware (foreground) portions of the project. The use of Komatsu iMC equipment and GPS technology allowed the company to increase capabilities, accelerate project completion by 6-7 months and improve safety.

The company owns three iMC excavators and about 10 i-dozers, said Mark Haynes, founder and president. He echoed Smith's praise of Columbus Equipment Company. "They've been great, and they are an entity we can count on. Their product knowledge is great and so is their support. When you're doing something like this, there are very few people in the field you can rely on for an accurate answer so that you can make the right decisions. And we know they'll deliver what they promised."

"We're in a specialized market where we need quick support to get us through a new environment," Haynes added. Columbus Equipment Company provides that and appears to have avoided the "post-Covid era supply issues" many other companies are dealing with, he noted.

Columbus Equipment Company added aftermarket Topcon systems to a long-reach Volvo EC300 and an amphibious John Deere 210G pontoon excavator.


Haynes has been in the construction industry since high school, when he bought a bulldozer and dug out ponds for local farmers. Eventually he turned his experience working in ponds and streams into a specialty service, performing environmental excavation for government agencies at all levels as well as private clients.

The company now has about 75 employees, Haynes noted. "We have transformed from an owner-operator 30 years ago to a much larger, team-based approach. Everyone plays a part in the team, and it's up to the supervisor/coach to put the talent in the right position." Despite the company's growth, he strives to maintain a team-based and family-based atmosphere at the company.

"Columbus Equipment Company service is tremendous, and we have excellent communication back and forth."

Craig Smith; Operations Manager, Mark Haynes Construction

Haynes Construction began work on the Maumee River islands restoration project in January 2024, using material taken from an ODOT highway bridge construction project in Toledo for the causeways. The number of workers on the project varies but averages about eight. Smith expects the project to be substantially complete by spring 2025.

"Overall, it's been a great project and a great fit for our company," Smith said. "We've benefited from teaming with Columbus Equipment Company to make this project productive." 

AVANT[®]

One Machine for All Jobs



Ohio's Dependable Dealer

COLUMBUS
(614) 443-6541

RICHFIELD
(330) 659-6681

MASSILLON
(330) 833-2420

PERRYSBURG
(419) 872-7101

CADIZ
(740) 942-8871

ZANESVILLE
(740) 455-4036

CINCINNATI
(513) 771-3922

DAYTON
(937) 879-3154

PIKETON
(740) 289-3757

www.columbusequipment.com

Pioneering the production of internationally acclaimed compact articulated loaders for more than 30 years, Avant is the right machine for every job. Avant's versatile product range of multi-functional loaders and more than 200 attachments are the hardest workers on every jobsite. Meet Avant – your go-to compact loader for ALL seasons!



NEW KOMATSU WA700-8 WHEEL LOADER: **More Power, Greater Lifting Force and Fuel Efficiency**



Komatsu recently introduced the new WA700-8 Wheel Loader, a powerful and efficient addition to an impressive range of wheel loaders designed for quarry operations and aggregate producers. This wheel loader is an ideal, four-pass match with 70-ton trucks such as Komatsu's new HD605-10 haul truck. The WA700-8 also offers substantial improvements in performance, efficiency and operator comfort compared to its predecessor, the WA700-3.

- Compared to the previous model, the WA700-8:
- Offers up to 8% more gross power and 15% more torque, making it an excellent choice for demanding work environments
- Delivers a 6% increase in lifting force and rated load, allowing operators to handle larger volumes of material with greater ease

Boasts up to 8% more fuel efficiency, helping reduce operating costs while maintaining high productivity

The WA700-8 features a comfortable operator cabin with technology designed to help reduce fatigue on long shifts, including a new advanced joystick steering system and electronic pilot control levers for precision and ease of operation. Automation features such as an automatic digging system, semi-automatic approach, and semi-auto dump systems simplify repetitive tasks, helping operators optimize load

cycles. These systems are particularly beneficial for less experienced operators, helping to close skills gaps and enhance overall operational efficiency.

On challenging terrain, the Variable Traction Control System helps prevent tire slippage, prolonging tire life and improving safety in wet or slippery conditions. The loader's modulated clutch system offers precise control for smooth transitions between forward and reverse, which is critical during any applications involving truck-loading. An available KomVision camera system provides operators with a comprehensive view of the machine's surroundings, and Komtrax Plus offers remote monitoring and data-driven insights that can help reduce unplanned downtime.

"The new WA700-8 can help quarry operations hit that sweet spot for 70-ton truck loading, making every pass count," said Jason Crain, VP of Sales for Columbus Equipment Company. "With a heavier operating weight, greater static tipping load and larger breakout force than the previous model, the WA700-8 is a productive and efficient wheel loader that is ideal for quarry operations," added Crain.

Contact your local Columbus Equipment Company representative for ways in which the new Komatsu WA700-8 can elevate your aggregate operation today!





TOPCON MC MOBILE SYSTEM:

Versatile, Scalable Modular Design Delivers Huge Productivity Gains



Operators are rarely excited about learning new systems. That said, Environmental Trenching Inc.'s Operator John Shafer (above) and crew were all-in on Topcon's MC Mobile System once they saw how easy it was to use.

Adding 2D and 3D measurement, design and build capabilities to your operation is as easy as upgrading to a new, compact, modular system from Topcon. "The MC Mobile System is a modular entryway into machine control that offers significant cost savings compared to jumping into full-on GPS 3D machine control," said Robert Ditmars, technology specialist with Columbus Equipment Company's SmartConstruction Division.

designs on the fly, build with machine control, and grade-check all within the same tablet-based system.

With MC Mobile, you'll be more accurate and efficient when performing tasks including site surveys, bidding, layout, grade checking, volume calculation, inspection and verification, as well as design and machine control applications. The system

"Topcon's LN150 positioning laser is insanely accurate."

Robert Ditmars, Technology Specialist
Columbus Equipment Company

Topcon describes MC Mobile as a "3-in-1 system" because contractors can use it to measure, design in-field, and build with a single system as opposed to older, conventional workloads where an engineer designs a project, the contractor then needs to send out those paper plans to someone who creates the 3D model. MC Mobile combines key technology from surveying and machine control, allowing contractors to measure, create



A Kubota SVL97-2 is guided by Topcon's MC Mobile System, applying a 1% fall across a 250-foot-long plot area in Delaware County, Ohio.

is ideal for one-person or small-crew applications such as footer work, basements and other small earthmoving projects, building pads, landscaping, curb construction, parking lots, and bicycle paths. It also works inside buildings where GPS doesn't.

Environmental Trenching Inc., a Columbus area contractor, was an early adopter of MC Mobile and



Komatsu iMC 2.0

THE NEXT GENERATION



REVOLUTIONIZING MACHINE CONTROL AS WE KNOW IT

“We get more efficient work out of our equipment when it’s Komatsu iMC equipped. We’re paying for less hours and getting the project done faster.”

Shannon Carneal | RiverReach Construction

Innovation From a Proven Industry-Leader



www.columbusequipment.com

Serving You From Nine Convenient Locations



According to contractors, Columbus Equipment Company's Topcon field support is second-to-none, providing outstanding training and support. SmartConstruction Division's Kyle Harness (above) pictured onsite, north of Toledo, Ohio.

used the system on a Kubota SVL97-2 to lay out bike paths in heavily treed areas. "GPS wasn't practical in an area covered by trees, but Topcon's LN150 positioning laser was effective. The LN150 is insanely accurate for mapping out distances and creating an overall design plan," Ditmars noted. "It was an interesting solution for Environmental Trenching. There is no other good conventional way of doing it in a heavily-wooded environment."

Topcon MC Mobile helps
you get the job done faster,
more accurately, and move on
to the next project sooner so
you can be more profitable.

A couple of Ohio county agencies use MC Mobile for ditchwork and tiling, he added.

With MC Mobile's machine control abilities, the operator can stay in the machine and dig, rather than hopping in and out to check grade. If you currently use a laborer to check grade, you can redeploy him to other work. MC Mobile helps you get the job done faster, more accurately, and move on to the next project sooner so you can be more profitable.

Components of the Topcon system include IMU tilt sensors, controller, LN150 3D positioning laser, 3D position sensors, and a wireless Android tablet used to control the LN150 and the display monitor in the machine. The components can be purchased in a kit or individually as needed.

The system's modular design allows users to move the system from one machine to another, Ditmars noted. "You can have one machine set up for 2D, pop off the main components and put them on another

machine for a 3D system. When we install the kit, we weld the brackets on the machine, so it's just a matter of unplugging, undoing a few knobs and popping it off."

Another advantage of the modular design is that you can start out small and add components as desired. For example, if your goal is creating measured designs, buying an LN150 will allow you to map out distances and create an overall design plan even if you don't purchase the entire kit. If you decide to upgrade to 3D for machine control, then you can buy the necessary components for those capabilities.

While the system is primarily geared towards compact excavators, "there's no reason you couldn't put it on a bigger excavator," Ditmars said. MC Mobile also works on compact track loaders and skid-steers, such as the Kubota CTL that Environmental Trenching uses. However, contractors should be aware that there are slightly different configurations for CTLs and excavators – you may need a different number of sensors, for example. Required equipment also depends on whether you're using 2D or 3D. The SmartConstruction staff are happy to walk you through the process and determine what components you need.

Learning to use the system is easy, and the SmartConstruction staff provides training. "Most of the training covers measure/design because people aren't used to it," Ditmars said. "Generally, users only need about an hour of training to feel confident with the system," he added.

CEC Smart Positioning in Cincinnati has rental CTL attachments that are already set up for 2D laser using the Topcon system, Ditmars added. (CEC Smart Positioning is an affiliate of Columbus Equipment Company.)

To learn more about how Topcon's MC Mobile system can expand your capabilities and increase your efficiency, contact Mike Fenster, SmartConstruction manager at (614) 802-7099 or fenster@columbusequipment.com.





TIMBERPRO

COMPLETE CLEARING INC.

Enjoys Seamless TimberPro 735D TFB Upgrade



Complete Clearing's TimberPro 735D at work in Portland, Ohio. The U.S. 33 widening project covers 13 miles of the artery, is 350 to 700 feet wide, and encompasses 168 acres of clearing over 314 acres of total disturbance.

When your entire day is spent in a piece of machinery, every upgrade makes a difference. Complete Clearing Inc. recently acquired two new TimberPro 735D tracked feller bunchers to replace the aging Komatsu Forest 430 feller bunchers they've owned for about 6 years, and operator/foreman Brock Dixon is enjoying the creature comforts the new machines provide.

"The 735D has more horsepower and a higher-performing hydraulic system, so it packs a punch above its weight class."

Jesse Garber, General Sales Manager
Columbus Equipment Company

"The cab is more spacious for the operator, and that's a huge plus," he said. It also offers "a little bit of luxury," including a standard digital climate control system that keeps the cabin's temperature comfortable no matter the weather. The cab also features Bluetooth, radio and a heated seat. "The seats

and the cab interior are the best out there," Dixon said. The cabin also has an operator-friendly, fully customizable IQAN MD4 touch-screen control system.

Comfortable work environment aside, Dixon also appreciates the performance of the TimberPro, which Marengo, Ohio-based Complete Clearing decided to purchase because the Komatsu Forest 430 units are no longer available. "We really like what we're doing with the 735," he said.

"The 735D has taken the place of the Komatsu Forest 430 in that weight class. The cool thing is that it has more horsepower and a higher-performing hydraulic system, so it packs a punch above its weight class," noted Jesse Garber, general sales manager for the Material Processing Division of Columbus Equipment Company.

The 735D features a new single-module aftertreatment system that meets Tier 4 Final requirements while increasing horsepower and torque ratings. The TimberPro's 338-hp Cummins L9 engine offers 1125 lb.-foot of torque while providing better fuel economy and faster cycle times than previous models.

Complete Clearing does a lot of work for heavy highway construction and recently cleared banks and slopes along I-270 and U.S. 23 in Columbus for new lanes and bridges, in addition to a U.S. 33 widening

YUP IT'S AN EXCAVATOR... AND A WHOLE LOT MORE!



MAKE YOUR MOVE TO MECALAC



WWW.MECALAC.COM



FULL LINE NOW AVAILABLE!



Ohio's Dependable Dealer

MECALAC: If you like our dumpers, you'll love our crawler skid-excavators and wheeled excavators. Call for intelligent solutions to your access, safety and comfort challenges.

Contact Columbus Equipment Company today.

COLUMBUS
(614) 443-6541

PERRYSBURG
(419) 872-7101

CINCINNATI
(513) 771-3922

RICHFIELD
(330) 659-6681

CADIZ
(740) 942-8871

DAYTON
(937) 879-3154

MASSILLON
(330) 833-2420

ZANESVILLE
(740) 455-4036

PIKETON
(740) 289-3757

www.columbusequipment.com



In addition to the machine's strong performance, Complete Clearing's Brock Dixon considers the 735D's cab environment "the best out there."

project in Southeastern Ohio. The company, which was started in 1995 and has about 30 employees, also does clearing for large-scale subdivisions.

Several features on the TimberPro 735D increase productivity and safety on the job. "I find the 735D is stronger handling trees, and I like that about it," Dixon said. The 735D has a lift capacity of 12,800 pounds.

"Performing routine maintenance is also hassle-free because the entire back of the machine opens to provide 100% exposure to the engine."

Brock Dixon; Operator/Foreman, Complete Clearing Inc.

The rear camera system is one of Dixon's favorite features on the feller buncher. "We didn't have those in the old machine, but it's really helpful. When you're working on a large slope and you cut a tree, you can't turn around. It's nice to be able to see where the stumps are [thanks to the camera] so you don't run over them."

The large window in the cabin gives the operator better visibility out the front and on the boom side, "which makes it easier to do the job and makes it safer," he noted. He estimates there's another foot or two of visibility because of the larger window. The machine also has high output LED lighting that increases night visibility in the work area and directly under the cab to illuminate the tracks.

"Performing routine maintenance is also hassle-free because the entire back of the machine opens to provide 100% exposure to the engine, so it's easy for someone doing maintenance," Dixon said of the gullwing-style rear door.


In fact, the 735D is designed for ease of

maintenance, long life, and low ownership costs. For example, a panel behind the operator's cab provides access to all the electrical components laid out on a board "so you get really easy access to anything electrical. It's not buried or behind anything," Garber said. TimberPro also made it easy to access the hydraulic components, control valve, swing motor, and components such as the starter, alternator and filters.



The machine also has an improved boom debris deflection system to shed forest debris before it reaches internal compartments.

Complete Clearing has been a customer of Columbus Equipment Company since its founding, Dixon said. "Columbus Equipment has very good field service technicians, including Caleb Pitz and Jason Woods, the two guys we usually deal with, and Garrett Bailey running the show. It's easy to work with these guys. They know what they're doing and are very good with us all the way around."

In addition to the TimberPros, Complete Clearing runs a variety of equipment from Columbus Equipment Company, including Komatsu excavators, CMI mulcher and stump grinder, and several feller bunchers. Dixon estimates "we've purchased 30 to 40 pieces from Columbus Equipment, if not more. We deal with Columbus Equipment Company on a daily basis. It's a good company, and they are good people to work with." 





PROACTIVE FLEET MANAGEMENT: **Prudent Management of Your Equipment Investment**



Pictured: A 1,000-hour inspection on a Komatsu D71PX in Columbus, Ohio. A customized equipment management program delivers significant benefits to the bottom line, your stress level and the overall return on machine investment.

Equipment owners tend to fall into two categories when it comes to planning for machine maintenance.

One set of owners – typically those who depend heavily on their equipment and annually put 2,000 or 4,000 hours on each piece – take a proactive approach. They monitor their equipment’s health, replace parts before they fail, and save money and time by ordering replacement parts in advance and grouping repairs to limit downtime.

The second kind of owners take a more reactive approach. They follow the manufacturer’s maintenance schedule, but beyond that, they wait for components to fail before thinking about replacing them. Consequently, this category of owners is more likely to experience unexpected downtime and may face higher repair costs due to missing out on parts promotions, said Matt McConnell, Columbus Equipment Company product support sales manager. In fact, studies have found a proactive approach can reduce machine service costs—in terms of cost/hour/year—to a half or even a third, compared to reactive management costs.

“Our mission is to help our customers change their approach” by helping owners become more proactive about machine management, he said. “We recognize that owners have different goals regarding the life of their machinery. Some customers trade equipment in

regularly, while others want to own it for the first and second life. Regardless, you will benefit from Proactive Fleet Management (PFM).”

Studies have found a proactive approach can reduce machine service costs to a half or even a third, compared to reactive management costs.

What does PFM involve? One important aspect is looking at the long-term life of machine components and determining what might need to be replaced in the next year, he said. “There’s lots of data out there today; we know when things will start to fail. Is it going to fail exactly at that time? No, you may get to a few hundred hours more, but you know it’s coming. The key is for the customer to conduct regular fluid sampling and have a conversation with the PSSR once or twice a year and develop a plan for every piece of equipment.”

Getting an annual PM-2 inspection from Columbus

35% Off



Gates

Hoses & Fittings

Gates has been a leader in the industrial hose industry for over a century. Call your local rep and take advantage of deep discounts through our pre-order program today! (\$1,500 min. order thru March 31, 2025.)



columbusequipment.com



Equipment Company will help determine the machine’s condition and pinpoint what issues need to be addressed. In a PM-2 inspection, a technician performs component tests prescribed by the service manual, such as hydraulic pressure, cycle time and cycle drift. They’ll perform fluid sampling to look for contaminants or metal deposits—more valuable information to guide your decision-making. These tests are critical in helping you identify and eliminate the root causes of equipment failure.

“We recognize that owners have different goals regarding the life of their machinery.”

Matt McConnell, Product Support Sales Manager
Columbus Equipment Company

“When you have forewarning that a part will need to be replaced soon, you can use programs from Komatsu or other vendors to order the parts at a discount. You can plan your downtime by scheduling the repair when it will have less impact on your business. If several things need to be done around the same time, you can save labor costs by having us do it all while the machine is open one time, rather than having us open it up multiple times,” McConnell added.

Some owners question the idea of replacing components before they fail. “No part lasts forever,” McConnell responds. “Do you want to wait until it goes down and see if it takes out other parts when it fails? It’s simply a question of how much control you want to have over your downtime.”

PFM ultimately saves money. Taking advantage of a promotional discount on a part could save 10% or more. Avoiding unexpected downtime saves you the cost of having that machine out of commission when

you need it most. Think of proactive fleet management as a way to budget for expenses you’re likely to encounter in the next six to 12 months, McConnell said.

Other long-term benefits of PFM include less premature wear, decreased maintenance costs and longer machine life. Owners who trade in machines every few years can benefit from PFM, too. The better condition of the machinery and the detailed maintenance records will boost the resale value.



PSSR Mike Testa (left) and PS Coordinator Remington Dreibelbis (center) discuss options with customer during a machine inspection.

“When you look at the cost-per-hour to run the machine, studies have shown it’s going to go down with proactive management,” McConnell said, although if you’ve practiced “fix-it-when-it-fails management,” you may have some catching up to do before seeing lower O&O costs.

PFM gives you more control, whether you keep equipment forever or trade frequently. “If you have to replace the tracks and they’ll last longer than you plan to keep the machine, you don’t have to buy the most expensive option,” McConnell noted. “Do the PM-2, have the conversation with the PSSR, and let our staff show you the options so you make the right decision for you. Our job is to help you meet your goals.”

If you’re ready to be more proactive about managing your fleet’s maintenance, call your local Columbus Equipment Company PSSR today!



PERRYSBURG BRANCH EMBARKS UPON MAJOR **Customer-Focused, Facility Improvements**



PERRYSBURG

The Perrysburg branch has completed Phase 1 of improvements to the yard, which included replacing the main driveway with reinforced concrete and adding a new trucking entrance. “This work will provide customers with easier entrance and exit to our yard and better traffic flow,” said Luke Matheson, branch manager. “We invested in the driveway because we have heavy haulers coming into the yard every day.”

Work also included fixing drainage on that side of the yard and paving the employee parking lot with asphalt to help with snow melt in the winter. The driveway was restriped, new signage was added to direct traffic flow, and new gates were installed at the storage area. Great Lakes Excavating, Gerken Paving and Smith Paving performed the work.

Plans for Phase 2 include concrete paving around the building, which will help us maintain a clean shop environment for repair work.

“We maintained an open, functional yard during the construction thanks to Perrysburg employees who all chipped in to make sure customer service remained seamless during construction,” Matheson said.

CADIZ

Dan Minnis, Cadiz branch manager, retired on Dec. 6, 2024, after more than 20 years with Columbus Equipment Company. For a few years, he managed

three Columbus Equipment Company branches – Cadiz, Cambridge (later Massillon), and Zanesville – at the same time.

“Dan is a great guy. You couldn’t ask for a better boss, he’d do anything for you,” said Jamie McAfee, Cadiz service manager who worked with Dan for more than a decade. During the coal boom in Ohio, Dan became the company expert in mining equipment to better assist customers in the coal industry, he added.

Dan’s retirement plans include spending more time with his wife, Pam, and their four grandchildren.

We thank Dan for his service to the company and wish him a healthy, happy retirement.

RICHFIELD



Dakota McCarthy (left) has joined the branch as a heavy equipment technician, while **Rome Kelly** is a new warehouse representative.

Stanley Smith, a field service engineer, retired after 17 years with the company.

MASSILLON

Hunter Bellman recently joined the company as a new trainee technician.



USED EQUIPMENT Monthly Specials



For a Complete List of Used Equipment,
Please Visit www.columbusequipment.com



2022 Komatsu PC210LC-11
#U49355, Cab/w Heat, A/C, Dual Aux.
Hydraulics, KomVision, Cplr, Bkt, incl.

\$225,000



Komatsu PC238USLC-11
#U48333, 1,514 Hrs., Aux. Hyd.,
Rockland Hyd. Thumb and Bkt.

\$229,900



2022 Komatsu PC360LC-11
#48440, Cab w/ A/C, Aux. Hyd.,
Hydraulic Thumb, 875 Hours

\$285,000



2020 Komatsu D37EX-24
#K12316T1, Komatsu SAA4D95LE-7 Diesel
Engine (89HP), Cab w/Air, 1,901 Hours

\$102,500



2021 Komatsu Wa270-8
#U50133, 235 Hrs., 2 Spool Valve,
GEM Hyd. Cplr and 3 CY Bkt.

\$184,000



2016 Komatsu PC45MR-5
2,188 Hrs., WB Man Cplr, Bkt
and Hyd. Thumb

\$41,900



2023 Komatsu PC88MR-11
#U50450 443 Hrs., Street Pads,
Hyd. Thmb and Bkt.

\$114,900



2022 Komatsu D61EX-24
#49485, Cab w/ A/C, Loads of
Warranty Remaining, 310 Hours

\$282,500



2022 Kubota SVL75-2
#U47886, 744 Hrs., C/H/A,
74" Tooth Bkt. Included

\$54,000

Looking To Buy or Sell Any Brand of Machine?

Call Craig Curtis at (614) 437-0384 or Skip Young at (614) 395-1354.

UP TO 6-MONTH POWERTRAIN WARRANTY STANDARD ON ALL REMARKETING CERTIFIED MACHINES!



Ohio's Dependable Dealer

© 2025 Mediaworks Marketing, Inc.

OHIO'S DEPENDABLE DEALER

Statewide Coverage From The Following Locations:

COLUMBUS
(614) 443-6541

PERRYSBURG
(419) 872-7101

CINCINNATI
(513) 771-3922

RICHFIELD
(330) 659-6681

CADIZ
(740) 942-8871

DAYTON
(937) 879-3154

MASSILLON
(330) 833-2420

ZANESVILLE
(740) 455-4036

PIKETON
(740) 289-3757



Return Address: 2323 Performance Way, Columbus, OH 43207
www.columbusequipment.com