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**At this time of the year, we hope you have a little extra time** to enjoy a real treat in this issue of *Columbus Connection*. In addition to keeping you abreast of the latest Komatsu iMC 2.0 innovations, we're proud to feature two employee-owned, Ohio companies, both founded in 1948 during the great, post-World War II building boom—The Great Lakes Construction Co. and Mosser Construction. Two wonderful examples of American industry and perseverance. **Please stay warm, safe and healthy.**



Sincerely,

*Josh*

Josh Stivison  
President

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For additional video coverage, visit [columbusequipment.com/news/videos](http://columbusequipment.com/news/videos) for more on The Great Lakes Construction Co.'s experience.

## The Great Lakes Construction Co. MISSION-DRIVEN INDUSTRY LEADERSHIP SINCE 1948

The Great Lakes Construction Co., a heavy civil engineering and construction contractor, has been building the infrastructure from the ground up since 1948. The company specializes in site improvements, excavation, industrial and commercial construction, power plants, public works, highways and bridges, and environmental remediation.

Because of its long history of working on major public and private-sector projects, the company's work is familiar to people around the state—from the pedestrian bridge at Cleveland Browns' Stadium to the Jennings Freeway linking I-90 to I-480.

“As an employee-owned company, we want to make good, sound decisions on what we buy. We want the best value.”

Jim Fox; VP of Operations, The Great Lakes Construction Co.

Great Lakes was founded in Cleveland during the building boom after World War II. The company began as an excavation firm, then moved into sewer work and heavy earthmoving. Within a decade, the contractor had added interstate highway construction to its list of specialties, and is still a major transportation contractor more than half a century later.

Today, Great Lakes works primarily in four sectors: transportation, industrial, wastewater/water treatment plants, and energy. Transportation projects make up about half of the company's work, according to Jim Fox, vice president of operations.

The company's diversity of expertise can be seen in its recent roster of work. These include:

- Metro Health Hospital in downtown Cleveland, where Great Lakes is handling the heavy/civil package including foundations, sitework and roadwork for the Turner Construction-managed project. “We have excavated over 100,000 cubic yards that had to be hauled off site in a

very densely populated area on the near west side of Cleveland,” Fox noted. Great Lakes also installed more than 17,000 linear feet of underground utilities and about 90,000 square feet of heavy-duty concrete pavement.

- The BioCEPT project for Akron's wastewater treatment plant. This \$60 million project—part of Akron's \$1.2 billion sewer update—will add treatment capacity and will upgrade the technology in the plant, Fox said. Great Lakes' role includes excavation, structural concrete, pipework and piling.



Great Lakes Construction Co. Equipment Manager Tyler Macali with a Komatsu D155AX crawler dozer on an energy site development project in Cameron, WV.

- Vrooman Road bridge over the Grand River in Painesville. This ODOT projects involves a 1,500-foot-long bridge over native-American burial grounds and had major environmental impacts. The contract was valued at more than \$22 million.

Great Lakes' private customers include First Energy, American Electric Power, CNX Gas, and Charter Steel. Strong relationships have helped spread



the company's reach beyond its Ohio roots to neighboring states in the region.

For several decades, Great Lakes has been an employee-owned company, or ESOP. "We are owned by 140 employee-owners. We are also a union contractor, and at peak season we employ up to 350 union workers," Fox said.

"As an employee-owned company, we want to make good, sound decisions on what we buy. We want the best value," he explained, and that emphasis on value holds when purchasing construction equipment.

**"Komatsu excavators also outperform their competition. We have rented and bought other machines, but we find Komatsus are superior in efficiency."**

*Jim Fox; VP of Operations, The Great Lakes Construction Co.*

When it comes to excavators, Great Lakes has determined Komatsu machines offer the best value. The company purchases Komatsu excavators almost exclusively. Their fleet includes 10 16- to 19-metric-ton excavators, primarily PC138s; eight PC228s, 12 PC360s, four PC490s, and a PC650. Currently, four of the excavators have Komatsu's iMC technology.

Komatsu excavators provide value in many ways, Fox said. "First off, they are economical. You get a good product for the price you pay. They are very durable. Some of our Komatsu excavators have served the fleet for more than 15 years. With good

maintenance, they last a long, long time."

"Komatsu excavators also outperform their competition. We have rented and bought other machines, but we find Komatsus are superior in efficiency. Also, the operators seem to like the Komatsu excavators. They are in the seat all day long and the feedback is consistent- Komatsu has a superior product."

While the Komatsu-exclusive policy may not extend to other equipment, "we own plenty of Komatsu dozers and loaders, and they perform well too," he added.

Over the past few years, Great Lakes has made a significant investment in iMC dozers as well as excavators. The company owns a D51i, two D61i units, and a D85i and rents additional iMC units when needed.

The fully integrated iMC system presents huge advantages over an aftermarket GPS system, Fox noted. "The mastless setup is great. When you're done with the job, you don't have to spend half an hour unplugging and storing the system because it's all self-contained. That's a huge savings in time, potential damage or theft, and wear and tear."

Intelligent machines can also reduce the number of workers needed on a job, including grade checkers. To compare the benefits of iMC over conventional machines, Fox recalled a mass excavation job where two Great Lakes crews were working, each using a 400 size excavator with a bulldozer pushing up. "One crew had a PC490i and the other had a conventional 400 machine. We found the 490i didn't need the bulldozer full time" to achieve the same production that the conventional excavator and dozer team was getting.

While that example shows the productivity boost



iMC brings, Great Lakes has also found “the intelligent technology on the Komatsu excavators is beneficial for pipework and working slopes,” he said. “And we have found that iMC makes an average operator good and a good operator great.”

There’s another aspect to Komatsu’s intelligent equipment that appeals to a central pillar in the company’s culture—safety. By eliminating a laborer from the area around a working machine, iMC equipment makes the jobsite safer.

“And we have found that iMC makes an average operator good and a good operator great.”

Jim Fox; VP of Operations, The Great Lakes Construction Co.

Great Lakes has always had a good safety program, Fox said, but when the company decided to join OSHA’s Voluntary Protection Challenge Program (VPP), the contractor really upped its safety game. “Being a VPP Challenge Graduate got us to another level and changed the way we do things. Our business is inherently dangerous, and it’s important for us to make sure everyone is able to go home the same way they came to work,” Fox explained.

At the beginning of any workday or task, crews discuss existing and potential hazards and how to control those dangers. The Great Lakes Construction Co. has been nationally recognized as safest contractor of the year among highway contractors, which is just one of many safety honors it has received.

Its crews have worked more than 2 million hours with no time lost due to injury.

Columbus Equipment Company and Great Lakes Construction have had a strong relationship for decades, dating to the 1980s.


“Columbus Equipment Company is great. They are straightforward people who are easy to relate to. When there’s a problem, they are here to help, whether it’s with a rental, service, warranty, or sale. They understand our needs and always come back with an equitable solution,” Fox said.

“Komatsu equipment is low maintenance. If you stay up on preventative maintenance, not a lot of problems occur. When they do, Columbus Equipment is there to help us solve that problem,” he added.

“Great Lakes Construction takes very good care of their own equipment. Their service program is second to none,” said Mike Swan, the Columbus Equipment Company sales rep who has called on the contractor for more than two decades.

In fact, he added, Great Lakes is a company with a philosophy very similar to how Columbus Equipment Company operates. “If there’s a problem, they deal with it and get it solved” without any drama, Swan explained.

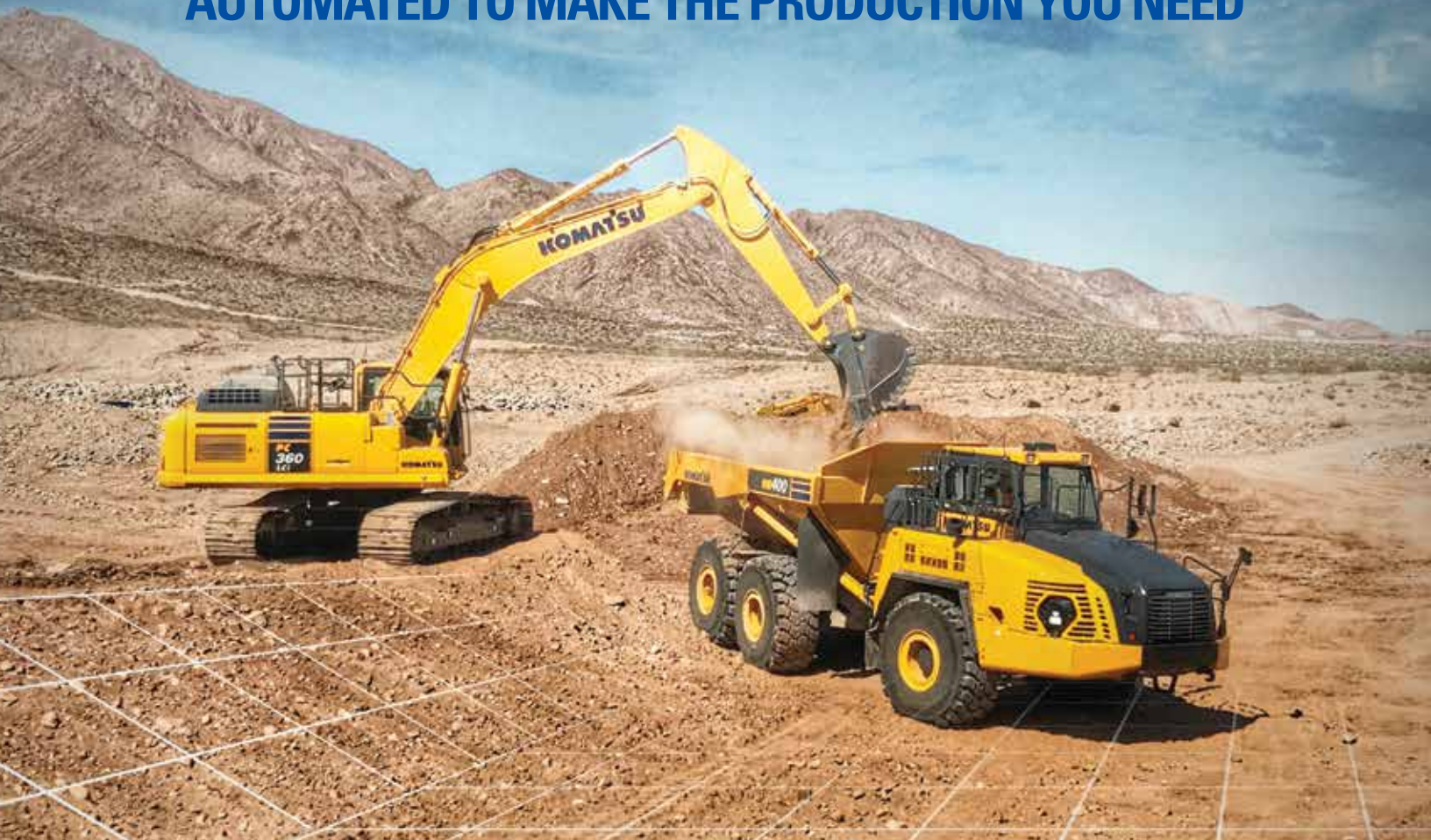
“We appreciate our partnership with Columbus Equipment Company,” Fox said. “They understand our culture, and every person from Josh Stivison to the mechanic on site has been great to work with.”

Great Lakes Construction uses a slogan to describe the company culture: “The Great Lakes Way ... Safe, Capable, Efficient.” It’s no surprise the company feels Columbus Equipment Company and Komatsu equipment have proven a natural fit. 

SMARTCONSTRUCTION

# DIG STRAIGHT TO GRADE

AUTOMATED TO MAKE THE PRODUCTION YOU NEED



Want to make your next machine acquisition really count? Komatsu's lineup of automated excavators, including the all-new PC360LCi-11 and PC490LCi-11 feature a revolutionary, factory integrated, machine control system. The exclusive intelligent Machine Control technology lets operators focus on moving materials efficiently, without worrying about digging too deep or damaging the target surface. Contact your Komatsu distributor to learn how you can hit pay dirt today with Komatsu innovation.

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## New Komatsu PC2000-11 Hydraulic Excavator: ENHANCED CAPABILITIES POWER UP YOUR BOTTOM LINE



Komatsu’s new PC2000-11 hydraulic excavator can boost productivity in the most economical way – by loading more trucks in a shift without increasing the number of excavators you’re using.

The PC2000-11 offers up to 12% better productivity and faster cycle times, thanks to more engine power, hydraulic monitoring system, and engine pump control. The new Tier 4 engine creates a net 1,046 horsepower, up substantially from previous versions of the PC2000.

The PC2000-11 offers up to 12% better productivity and faster cycle times, thanks to more engine power, hydraulic monitoring system, and engine pump control.

The excavator has selectable working modes so the operator can match machine performance to the application. For heavy-duty work, the operator can choose the new Power Plus mode.

“The PC2000-11 is designed to load 70- to 200-ton rigid frame haul trucks and is an excellent tool for stripping overburden, loading coal, and loading shot rock,” said Robert Hussey, product marketing manager, Komatsu America.

The excavator is built to stand up to tough work, too. To ensure a long life, the Dash-11 excavator has more robust track and center frames, stronger boom plates and castings, and larger diameter carrier rollers. It also has improved hydraulic cylinder seals that will survive the most abrasive applications.

For extended life, Komatsu has thought ahead to ensure planned overhauls are easier. “The PC2000-11 has a simplified power module (cooling package, engine, PTO, and hydraulic pumps) that provides excellent accessibility to major components and reduces labor hours when it comes time for a planned overhaul,” Hussey noted. The module also reduces noise levels in the cab.

Safety is another built-in feature on the new PC2000, which is equipped with KomVision—a seven-camera, machine-monitoring system. KomVision gives the operator a 360-degree view of the working area on an in-cab screen, allowing him to monitor all the equipment moving around the work area. Situational awareness also helps productivity.

Contact your Columbus Equipment Company sales rep today for more details about the high productivity and low cost of ownership you’ll experience with the new PC2000-11.





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## New Komatsu HD785-8 Haul Truck: CLASS-LEADING POWER AND PERFORMANCE, A WINNING COMBINATION



With a payload of more than 100 tons and the highest net horsepower in its class (1,140 hp), Komatsu's new HD785-8 rigid frame off-highway haul truck is the beast you need for mining, quarry or aggregate operations.

Despite its size, the HD785-8 is nimble, with a tight turning radius of just a little over 33 feet. That maneuverability pays off when the operator is positioning the truck for loading or dumping.

Despite its size, the HD785-8 is nimble, with a tight turning radius of just a little over 33 feet.

"The HD785-8 has excellent travel performance on grade," noted Robert Hussey, product marketing manager for Komatsu America. "The haul truck delivers fast acceleration out of the pit," and downhill travel is easy, he added. "Wet multiple disc brakes on all four wheels provide great downhill brake-retarding performance." The driver can focus on the road because the Automatic Retard Speed Control system maintains a selected downhill travel speed without relying on engine RPM.

The truck also has traction control to maintain optimum traction in different ground conditions. Material spillage is reduced, thanks to the smooth clutch engagement on the seven-speed automatic transmission.

"The new cab keeps operators comfortable during long shifts, resulting in high production per hour," Hussey said. The redesigned cab includes upgraded seating, a rearview monitoring system, and Komtrax Plus telematics system.

The KomVision machine monitoring system is another productivity and safety-enhancing feature. It gives the operator a bird's eye view of the entire working area, displayed on a dedicated monitor in the dash. The LED lighting package also increases visibility and safety in all working conditions.

The H785-8 is designed for easy maintenance and low ownership costs. There's no requirement for DEF, for instance. Filters, grease points, and fuel fill coupler are all grouped together, and the service center is at ground level.

If you're looking to add, replace or upgrade a haul truck, take a look at the HD785-8. Call your Columbus Equipment Company sales rep today for details about this powerful and productive machine.



# SMART CONSTRUCTION DIVISION

## intelligent Machine Control 2.0: PIONEERING KOMATSU TECHNOLOGY BREAKS NEW



Komatsu's intelligent Machine Control (iMC) is getting a significant upgrade, adding more automation features that operators will use frequently. Ultimately, iMC 2.0 will make your dozing operations more efficient, accurate, and productive.

iMC 2.0 has four productivity features that help operators complete dozing jobs faster and more accurately, according to Mike Fenster, manager of Columbus Equipment Company's Smart Construction Division.

With Proactive Dozing, operators use automatics nearly half the time compared to less than 15% of the time previously, increasing productivity while saving fuel.

The system uses two GPS antennas per machine, which is especially helpful when dozing on a slope. Together, the two antennas indicate if a bulldozer is slipping and adjust accordingly. The twin antennas also play a part in other, new 2.0 features.

Here's a brief look at iMC 2.0 features and benefits.

### **Proactive Dozing Control**

Komatsu previously rolled out Proactive Dozing Control as an upgrade on certain iMC dozers, which has already resulted in a dramatic increase in how frequently operators use automatics, Fenster said. With

Proactive Dozing, operators use automatics nearly half the time compared to less than 15% of the time previously, increasing productivity while saving fuel.

With Proactive Dozing, the machine gathers information about the existing surface as it tracks over the ground. With that data, the dozer can plan the next pass taking into account what it knows about the existing surface. It's useful in many applications, including backfilling, spreading and stripping, not just finish grading.

“Tilt Steering Control is one way that an intelligent dozer mimics an experienced operator's work and increases accuracy and productivity on the job. It's highly productive in heavy cuts.”

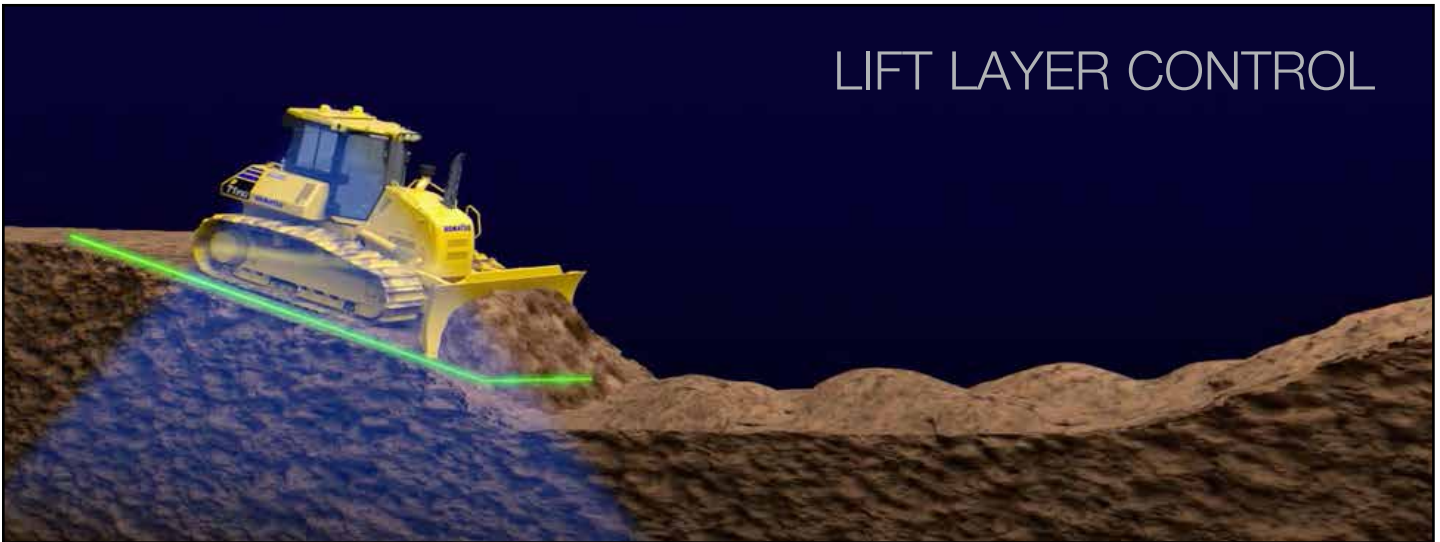
Mike Fenster, Smart Construction Division Manager  
Columbus Equipment Company

### **Lift Layer Control**

Lift Layer Control combines the capabilities of Proactive Dozing Control with the ability to read two surfaces at one time. The system can read the existing surface below the design surface and lay down layers of dirt to reach the design surface – at customizable depths. The consistent layers allow for better compaction.

# LEVEL GROUND IN MACHINE AUTOMATICS

## LIFT LAYER CONTROL



“Once you get to the design surface, the machine knows to follow the design and not to keep filling,” Fenster said.

Lift Layer Control can double production. The operator can work on massive cuts or fills without having someone else monitor when he gets close to grade because the automatics won’t allow the dozer to cut too deep or fill too high.

### Tilt Steering Control



This element of iMC 2.0 uses the two GPS heads to monitor the dozer and ensure it maintains a straight travel path whenever there’s material on the blade. If the tracks are slipping, the intelligent system will automatically tilt the blade to correct the travel course without the operator having to reduce hydraulic power. That way, the dozer can maintain full hydraulic power for a straight, powerful push.

Tilt Steering Control is one way that an intelligent dozer mimics an experienced operator’s work and

increases accuracy and productivity on the job, Fenster noted. It’s highly productive in heavy cuts.

### Quick Surface Creation

With the touch of a button, the operator can quickly create a surface design and begin stripping or spreading, even if the 3-D model hasn’t been uploaded yet. (Original iMC allows the operator to create a temporary model, but it required navigating through multiple submenus. the new version provides a shortcut.)

iMC 2.0 also uses a 4G remote support modem, an upgrade from the 3G modem used with the original iMC. “The 4G modem is a faster network for remote support, increasing our ability to support the machine and the customer,” Fenster noted.

With iMC 2.0, Komatsu looked at what works well with the logic and intelligence concepts it introduced with iMC, incorporated user feedback, and improved the features. Now, users and owners will benefit even more from the advantages automatics bring to the jobsite.

Komatsu will make iMC 2.0 available on dozer models going forward. The first dozer to feature iMC 2.0 is the new D71i, which will be available from Columbus Equipment in the first quarter of 2021. Fenster expects the D61i to be the next dozer to incorporate iMC 2.0.

For more information, or to schedule a demonstration, contact Mike Fenster, manager of Columbus Equipment Company’s Smart Construction Division, at (614) 802-7099 today.



# CUSTOMER SPOTLIGHT



For additional video coverage, visit [columbusequipment.com/news/videos](https://columbusequipment.com/news/videos) for more on Akron's Finest Mulch's experience.

## Akron's Finest Mulch: GRINDING OUT IMPRESSIVE GROWTH



Akron's Finest Mulch's Morbark 6400XT now processes close to as much mulch in one hour as the company sold in its entire first year of operation.

**M**ario Halasa, operations manager for Akron's Finest Mulch, can sum up the company's growth in a few, succinct, apples-to-apples statistics, comparing the early years with today. "In our first year in business, we sold about 400 yards of mulch. Now we do over 60,000 yards of mulch, plus topsoil and gravel. We started on 4 acres of property, and now we have over 50. We started in a 4-by-8-foot trailer, and now we have two retail yards, a stockpile yard, and we're going to open another retail yard."

"The Morbark has the horsepower and the ability to get the volume we want. It grinds so fast we're going to get a bigger stacker to take care of it."

Mario Halasa; Operations Manager, Akron's Finest Mulch

The company recently purchased a 1,000-plus horsepower Morbark 6400XT Wood Hog Horizontal Grinder to meet growing demand for its products.

Akron's Finest Mulch has progressed through an array of increasingly larger grinders, culminating in the Morbark. Since taking delivery from Columbus Equipment Company in July 2020, Halasa has been impressed with the grinder's performance. In fact, he

said "the 6400XT is a badass grinder."

"We like the grind on the finer side, unlike some companies that make their mulch chunky," he noted. "For the finer mulch, you need a double or triple grind, and we're able to do that really well with the Morbark. It has the horsepower and the ability to get the volume we want. It grinds so fast we're going to get a bigger stacker to take care of it."

"I bought an excavator with a grapple on it to feed the Morbark, and we have multiple machines loading it, typically two to three loaders," Halasa said. "Before buying the Morbark, we used a Bandit grinder, and one loader was always enough."

While the Morbark's production rate is outstanding, Halasa is also celebrating another feature of the machine—long-lasting wear parts. "With the Bandit, operators had to change at least one or two teeth daily," he said, "racking up \$5,000 to \$7,000 in wear part expenses every month."

With the Morbark, operators rotate the teeth weekly with little need to replace teeth. "It's thousands of dollars of difference. We grind big nasty logs, and the difference in wear and tear between the Morbark and the Bandit is night and day. The amount of wear we get out of the Morbark teeth is unbelievable."

Akron's Finest Mulch is the first buyer in the world to get a machine with Morbark's new Vtection metal detection system, noted Bob Stewart, Environmental



# The Vaporex Difference



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1. DEF is made of crystalline urea—a form of ammonia—and de-ionized water. It must be kept pure.
2. DEF needs to be stored correctly or the water can evaporate and cause the urea to revert to crystals. It must be stored in a cool place out of direct sunlight. [Note: DEF freezes at 12°F.]
3. Storing DEF at 80°F will reduce shelf life to 12 months, while keeping it at 60°F can extend integrity to 36 months.
4. DEF should always remain the same color. A different hue in your tank suggests a contaminated product.
5. Best-practice processes—including use of Vaporex product containers—and thoroughly-trained DEF handlers are your operation's best insurance against DEF contamination.

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Yard Manager Kevin McKerrihan loads material at the main production facility on Copley Rd., Akron—one of the company’s four locations. Upwards of 3,000 yds./day of mulch goes to retail, wholesale, college and hospital customers, as well as the City of Akron.

Division sales representative. The system uses sensors to monitor vibrations from the rotor and can detect when metal is hidden in a load of wood fed into the grinder. If the system detects metal, it backs the material out of the mill area, idles the engine and disengages the clutch.

Stewart has been assisting Akron’s Finest Mulch since 2011 when the company purchased an old used Vermeer that Columbus Equipment Company had taken as a trade-in. “Bob is the one who started us on grinding mulch. We were paying someone else to grind it,” Halasa said.

“Akron’s Finest Mulch is the first buyer in the world to get a machine with Morbark’s new Vtection metal detection system.”

Bob Stewart, Environmental Division Sales Representative  
Columbus Equipment Company

“The huge benefit we get from Morbark is that they are linked to Columbus Equipment Company, which is right down the road from us,” he added. “It’s a powerful machine, so we know there are going to be wear items, we’re going to have questions. Columbus Equipment’s ability to get over here quickly is huge. If the grinder goes down, we need it to be up ASAP.”

Akron’s Finest Mulch also runs Komatsu loaders and excavators purchased from Columbus Equipment Company, and Halasa is happy with the service and parts support Columbus Equipment Company provides for all his equipment.

Mario’s father, Husni Halasa, started the company around 2010, and Akron’s Finest Mulch has been growing ever since. They’ve grown from a two-man

operation to one that employs 25 to 30 people at peak season, including many relatives.

The Halasas wholesale to landscapers, municipalities, colleges, and other large buyers, and sell retail mulch to homeowners. They have two sales locations in Akron and plan to open a new location near Cleveland in 2022.



Akron’s Finest Mulch is famous for same-day delivery, Halasa noted. “We introduced the idea to the area, and now lots of competitors offer it, too.”

The company grinds all the mulch it sells, and it also processes compost and topsoil. It operates a dump that accepts brush, limbs and trees from tree companies, municipalities, and anyone who pays the \$10 dumping fee.

Throughout its growth, Akron’s Finest Mulch has turned to the expertise of Columbus Equipment Company’s Environmental Division as it needed more powerful and efficient grinders. From a used Vermeer to a badass Morbark, the company has concentrated on making high-quality products, and “that’s the primary reason we’ve grown,” Halasa said.



4440LBS

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218  
HYDRA

HSL  
SERIES

MOSSE

DANGER  
to clear  
any  
obstructions  
before  
starting  
work  
to avoid  
injury  
or  
death

WARNING  
The  
operator  
must  
be  
properly  
trained  
and  
certified  
to  
operate  
this  
equipment  
safely

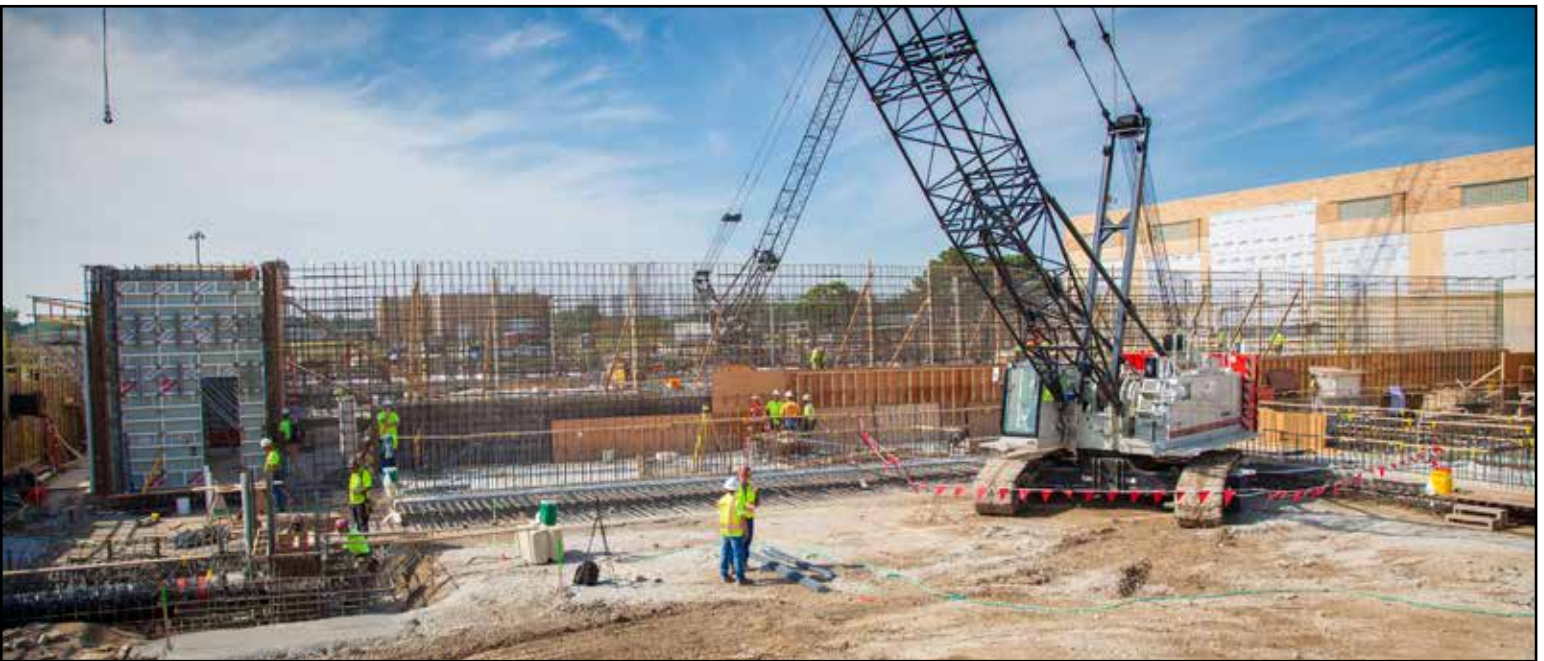


# LIFTING DIVISION

**Link-Belt**  
CRANES

For additional video coverage, visit [columbusequipment.com/news/videos](http://columbusequipment.com/news/videos) for more on Mosser Construction Inc.'s experience.

## Mosser Construction Inc.: SUCCESSFULLY PARTNERING WITH CLIENTS AND LINK-BELT ON OHIO'S INFRASTRUCTURE



**M**osser Construction Inc. is known for its culture of partnering with clients and for self-performing almost every aspect of any project it takes on. The Fremont-based company, with an annual volume of about \$120 million, is involved in sectors such as heavy highway, water treatment facilities and building construction. It's common for all three departments to work on the same project, such as the current expansion of Collins Park Water Treatment Plant in Toledo, noted Doug Shealy, vice president.

Mosser Construction is involved in sectors such as heavy highway, water treatment facilities and building construction.

That \$55 million project, where Mosser is constructing two 20-million-gallon concrete basins, required a larger crane than the company owned. Mosser turned to the experts, its crane operators, to select a new 110-ton crawler crane, and the experts chose the Link-Belt 218 HSL.

Crane operators Mark Rosenberger and Chris Smith spent weeks of personal time studying charts for 110-ton cranes from Link-Belt and two other competitors. They focused on the radius spec, Rosenberger explained. "We are a duty-cycle company. We do a lot of repetitive lifts like pouring concrete. In this class, Link-Belt outperforms the competition for the radius we do most of our work in. That's 100 to 190 feet out."

By moving up from 80-ton cranes, which have a radius of 90 to 150 feet, "we gain an additional 40 feet with the Link-Belt. That really opens up the job site and allows us to reach more work without having to move the crane around two or three times a day. It makes us far more productive," he said.

The 218 came with other sizeable benefits, too. It's easier to transport and requires fewer loads than competitors. It's also easier to assemble and tear down. Support from Columbus Equipment Company also factored into the decision. "We've always gotten great support from Columbus Equipment Company," Shealy said.

The new crane was delivered to the Toledo jobsite at the end of March, and Columbus Equipment Company came out to assemble and test it.

Since then, the crane has proven its versatility, said Smith, the 218's operator. "We pour a lot of concrete

Rollers • Idlers • Sprockets • Rubber Tracks • Chains • Segment Groups

# THE COMPETITIVE EDGE



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(Left to right) Mosser Construction Operator Chris Smith, Vice President Doug Shealy, Operator Mark Rosenberger and Columbus Equipment Company Sales Specialist Luke Matheson with the company's Link-Belt 218 HSL.



With a working radius of 190 feet, the 110-ton Link-Belt 218 HSL commands access to the entire, active work zone at the company's \$55-million Collins Park Water Treatment Plant Basins 7 & 8 Project.



Mosser Construction operators Mark Rosenberger (left) and Chris Smith (right) discuss the Link-Belt 218 HSL's load capacity chart with Columbus Equipment Company's Luke Matheson.

out of buckets. I can take a yard of concrete in a 160- or 170-foot radius and it's cheaper than renting a pump." Many of the pours are only 10 to 20 yards, so a pumper isn't practical anyway.

Smith has used the 218 to swing forms to the walls and unload re-steel. "Having the extra boom and capacity with this crane allows me to put the steel where the workers need it without moving the crane." He was also able to pick a 21,000-lb. prefab concrete structure when an excavator couldn't remove it from the truck.

"In this class, Link-Belt outperforms the competition for the radius we do most of our work in. That's 100 to 190 feet out."

Mark Rosenberger; Crane Operator, Mosser Construction

Both operators, with a combined 45 years of experience, like the roomy cab. "It's a very comfortable, solid, sound machine," Rosenberger said. "It's very user friendly."

The LMI (load moment indicator) showing the maximum load rating at your working radius is a time-saver, he said. "If someone wants to know if we can go out another 5 feet, the LMI tells you without having to consult a load chart. That can save you 10 to 15 minutes."

Smith finds the large flat front window of the Link-Belt provides a distortion-free view compared with the curved glass on American brand cranes. He also appreciates the master control switch that simplifies shutdown.

"The Link-Belt allows us to reach more work without having to move the crane around two or three times a day. It makes us far more productive."

Mark Rosenberger; Crane Operator, Mosser Construction

The company, which started out building elementary schools, is celebrating its 70th anniversary this year. Today, Mosser—an employee-owned (ESOP) company—operates all over northern Ohio, working on large public and private projects that can impact the lives of Ohioans, such as building safer roads, Shealy noted.

With many complex projects successfully completed, Mosser Construction has proven the benefits of prudent decision making, as well as teamwork and partnering.



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# 2020 Was An Interesting Ride Our Focus In 2021 Is Keeping A Smile On Every One of Your Faces

Sustained, customer satisfaction is the goal of any business. At Columbus Equipment Company, our people are our most important asset and they help drive that mission. We're blessed to have dedicated, experienced employees who go above and beyond to provide the region's most dependable customer service. While we have many employees who have been with us 20 years or more, we'd like to recognize those who are celebrating milestone work anniversaries with us this year, and thank them for their unwavering service towards our mission of supporting you, and helping raise your business to the next level.

- 45 years:** Mike Early, manager of the Dayton branch
- 40 years:** Steve Pearch, field service engineer in the Cadiz branch; and John Knepper, field service engineer in the Massillon branch.
- 35 years:** Jeff Gilliland, IT manager
- 25 years:** Rick Thompson, field service engineer in Dayton; Chris Taylor, parts manager in Cadiz; and Jeff Brackett, salesman/PSR
- 20 years:** Bridget Ackley, service administrator in Columbus, and Tim Graham, field service engineer in Richfield



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**2013 KM D51PX-22**  
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**\$99,000**



**2016 Komatsu D61EX-24**  
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