



FALL 2020



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A PUBLICATION DEDICATED TO ENVIRONMENTAL HEAVY EQUIPMENT PROFESSIONALS

# ENVIRONMENTAL NEWS



C144

KOMATSU  
ECONOMY

**KOMATSU**

Forestry  
Quality

J. McCOY LUMBER COMPANY LTD



Ohio's Dependable Dealer

## Columbus Equipment Company: **AWARDED NORTH AMERICAN ECOTEC DEALER OF THE YEAR**



Columbus Equipment Company has received the 2019 North American Ecotec Dealer of the Year Award ... after its first full year as an Ecotec dealer.

Mark DiSalvo, Environmental Division Manager for Columbus Equipment Company, said the award is based on sales volume of the Ecotec product line. Prime customers for Ecotec equipment in Ohio are mulch companies and other businesses that process organic waste.

**“Ecotec offers a variety of equipment, and all have proven to be high-production and very good quality.”**

Mark DiSalvo, Environmental Division Manager  
Columbus Equipment Company

“Ecotec offers a variety of equipment, and all have proven to be high-production and very good quality,” DiSalvo said.

Ohio buyers like Ecotec Trommel screens and full-screen shredders, he added. The units pair well with Morbark equipment and stacking conveyors and enable Columbus Equipment Company to meet a broad range

of wood-processing needs.

Ecotec, which is based in Northern Ireland, designs and builds mobile wood-processing, biomass, and recycling equipment. Its product line also includes slow-, medium-, and high-speed shredders, waste handlers and windrow turners.

“Slow-speed shredders are a growing market that will gain strength in the United States. We see a need there and believe it will be a compelling product for our customers’ needs,” DiSalvo said.

Columbus Equipment Company’s partnership with Ecotec has been beneficial for all involved, he added. “Customers get excellent products backed by our dependable service. Ecotec equipment is well-engineered, and the product support team is easy to work with. Their sales team, Product Manager George Wilcox and Regional Sales Manager Travis Lynn, have been great to work with and engaged in all our deals.”

Wilcox concurred that the partnership is working well. “Columbus Equipment Company is exactly who you want representing your products in a territory,” he said.

For more information about how Ecotec equipment can speed your wood processing or recycling operations, contact your Environmental Division sales rep today. Ecotec Trommel screens and shredders are also available for rent.



[www.columbusequipment.com](http://www.columbusequipment.com)



Ohio's Dependable Dealer

# KPI-JCI FT2650 Pioneer® Jaw Crusher Plant: A RUGGED, PRODUCTIVE, INDUSTRY- LEADING CRUSHING BEAST



Quarries and recycling facilities around Ohio depend on the rugged and highly productive KPI-JCI FT2650 Pioneer® Jaw Crusher Plant, which offers up to 25% more hourly capacity than competing models.

"The plant is very popular in concrete recycling and virgin limestone quarry applications," said Bob Stewart, Columbus Equipment Company Environmental Division sales rep. It can also be used in sand-and-gravel applications.

**The rugged and highly  
productive KPI-JCI FT2650  
Pioneer® Jaw Crusher Plant offers  
up to 25% more hourly capacity  
than competing models.**

The FT2650 has a capacity range up to 400 tph, far surpassing many competing units. It has a feed opening of 26" peak-to-peak on jaw dies by 50" wide.

"The crusher has an aggressive, durable jaw, with a class leading 1.25-inch stroke and is the best in the industry. It can also be run in reverse to aid in clearing a blockage," Stewart added.

Large, dynamically-balanced flywheels add to the robust crushing action. The flywheel design requires less peak horsepower than many competitors, resulting in lower cost-per-ton production.

Another feature that sets the Pioneer® plant apart from the competition is the patented tramp iron relief system. Stewart highly recommends the optional system that "allows tramp iron to pass through the jaw with substantially less chance of damaging the machine."

The track-mounted, self-contained plant can be moved around the job site with a wireless remote without exiting your cab. The under-crusher conveyor is easy to remove for maintenance. An optional pre-screen is available to separate out fines, and a side conveyor is also available.

"The plant is made in Yankton, South Dakota, so parts are readily available. There are no tariffs or waiting on overseas shipments, which owners of foreign-made brands frequently have to deal with," noted Stewart, who is also on the board of directors of the Ohio Aggregates and Industrial Minerals Association.

As an Astec Industries company with nearly a century of experience making jaw crushers, Astec Inc, KPI is an industry leader in building reliable, durable plants that reduce ownership costs. For instance, the FT2650 uses reversible jaw dies and common side liners that fit both sides of the jaw, resulting in fewer wear parts owners need to keep on hand.

If you're looking to buy or rent a large-capacity crushing plant for quarry or recycling applications, contact the Environmental Division today!



Where Profitability and Sustainability Meet™



# J. McCoy Lumber Company Ltd: **BALANCED, SUSTAINABLE FORESTRY PRACTICE IN ACTION**



According to VP Chad McCoy, the purchase of the Komatsu 931XC Harvester and 875 Forwarder, allowed the company to shed three pieces of equipment and still almost double production. Couple that with an increased safety profile and reduced stress on both personnel and equipment, the Komatsu deal represented a win-win-win scenario.

Since its founding in 1978, J. McCoy Lumber Company Ltd has focused on sustainably managing the forests where it cuts timber. The company selectively harvests timber to ensure the long-term growth of the forest while serving customers in furniture, cabinet and millwork manufacturing. The company also produces custom pallets and crates.

**“Converting to the Komatsu equipment allowed us to eliminate three pieces of equipment. And our production actually almost doubled.”**

Chad McCoy; Vice President, J. McCoy Lumber Company Ltd

In 2019, McCoy Lumber purchased a Komatsu Forest 931XC Harvester and a Komatsu 875 Forwarder that will enable the company to be even more selective in the cutting process and help it sustainably manage timberland.

“The 931XC harvester enables them to utilize more of the tree for specific uses,” said Jesse Garber, Columbus Equipment Company Environmental Division sales rep. “This machine will take a whole bunch of pieces out of the tree from the big trunk to small pieces at the top, depending on what they need.”

Additionally, the 931 and the 875 are the best machines for low-impact harvesting because they don't disturb the soil, Garber said.

Previously, the company harvested in a conventional fashion with skidders, loaders and men on the ground cutting trees. The Komatsu equipment offers several advantages over conventional methods, including versatility and safety, because there's no need for workers on the ground. The machines also give the company the ability to be very selective in what trees are cut, said Chad McCoy, vice president. “We can be really selective as far as the maturity of the timber.”

With these machines, the company can also go into a forest and remove invasive species, which results in a healthier forest for the landowner and a better environment for wildlife.

“Converting to the Komatsu equipment allowed us to eliminate three pieces of equipment,” added McCoy, who was surprised at how much the 931 and 875 increased production. “And our production actually almost doubled,” he said.

The unique design of the 931XC, with the crane in the center of the machine, makes the harvester highly maneuverable. The cab rotates 360 degrees, so the operator has a much larger work area without moving the machine. And the three-pump hydraulic system is faster and allows the operator to perform multiple functions at once.



J. McCoy Lumber is a vertically-integrated lumber company, manufacturing a wide range of timber-based products. The company is unique in both its stump-sawmill-customer business model and its mission. The Komatsu 931XC/875 equipment combination allows for a higher degree of profitability and harvesting specificity, which, in turn, promotes generationally-sustainable forestry practices.

Leonard Swango, who operates the 931 for McCoy Lumber, has been impressed with how the machine operates on steep terrain. "It's pretty stable and it has good visibility," he said. He also likes the keyless remote control that lets him turn on the heater and warm the cab before he starts work on cold mornings.

McCoy Lumber looked at a variety of equipment before settling on the Komatsu 931 and 875. In addition to liking the equipment, the company liked dealing with the Columbus Equipment Environmental Division, McCoy said. "I think what sold it more than anything was Garrett Bailey and Jesse Garber. They were really easy to deal with and concerned about our needs."

**Staying in balance is also a critical element in McCoy's philosophy. The company owns about 10,000 acres, which produces 24,000 feet a day, while its sawmills manufacture right around 24,000 feet a day.**

Follow-up service has been excellent, he added. "We've had minimal problems with the equipment, but any time we give Columbus Equipment a call, they're always here the next day or just a phone call away. They can actually explain things. When you have new equipment, it's always nice to have somebody there to explain things and what the problem is."

Jack McCoy, founder and president of J. McCoy Lumber, realized sustainability was important by

looking at companies that have been successful for generations. He realized owning and controlling the supply line—or in his case, the trees—was essential. "We're in a global market with lots of competition, and being vertically integrated, and controlling the supply and being sustainable had to be the ultimate goal," he said.



Staying in balance—not over manufacturing for your supply line—is also a critical element in McCoy's philosophy. The company owns about 10,000 acres, which produces 24,000 feet a day, while its sawmills manufacture right around 24,000 feet a day. The company is different from most sawmills because it works as a partner with its customers to provide exactly the wood they need. "We work from the customer back. We see what their need is and go all the way back to the stump to get that product for them," Jack McCoy said.

"The Komatsu machines will add a lot of value to the timber base. We have to be efficient in the harvest and look to the long term for the sustainability and growth," he added. "For a company of our size, the Komatsu equipment was a large purchase. But we are looking to reap rewards for the short-term and long-term from the equipment. We're planning for the generations to come."



# New and Previously-Owned, Late-Model EQUIPMENT FOR SALE AND RENT



### 2015 Bandit 3680 Mobile Wood Grinder

CAT C-18 Tier 2 (755HP) (3) 25,000 pound Air Brake Axles, Fifth Wheel Hitch Configuration, 19' long x 60" Steel Infeed Conveyor, 20" Diameter Feed Wheel w/Remote Control

**\$309,000**



### 2018 Vermeer HG4000 Mobile Wood Grinder

Fiat C13 T4F (515HP) 44,000 lbs. Machine Weight Duplex Drum

**\$315,000**



### 2011 TimberPro 735B Harvesters and Processors

Good Condition, Work Ready, Rolly II Head, UC Life Estimated at 35A%, Can Convert to Buncher w/Used Quadco 22B

**\$135,000**



### 2019 CMI C475 Mulch and Mowing

CAT Tier 4F C-13 (475HP), 4 Pump Hydraulic System, Attachment One Piston Pump, Track Two Piston Pumps, Auxiliary Function One Gear Pump Seal and Lube

**\$449,900**



### 2015 Komatsu XT460L-3 Feller Buncher

New UC at 4,300 Hrs., Quadco 22B hot Saw Combi, Hydraulics, Work Ready

**\$299,000**



### 2014 Komatsu PC290LC-10 Excavator

Work Ready! Rotobec 4570 w/Saw, Cab Guarding (Top/Front), 69,000 lbs. Machine

**\$185,000**



### 2020 Morbark 3400XT Hogs and Wood Grinders

CAT C18 Tier IV Final Diesel Engine (800HP), PT Tech HPT014FX, Hyd. Clutch, Morbark Auto Reversing Fan Sys., 32" x 58-1/2" Hammermill, 34" Top Compression Feed Roll

**\$629,900**



### 2020 Morbark 6400XT Hogs and Wood Grinders

CAT C32 Tier 4F Diesel Engine (1,200HP), PT Tech Hyd. Clutch, Morbark Auto Reversing Fan Sys., 42" x 61-3/8" Hammermill, 40" Top Compression Feed Roll

**\$949,900**



### 2017 Morbark 40/36NCL Mobile Wood Chipper

765HP, CAT C18 Tier II, PT Tech Clutch Advantage, 3 Drum, 8 Knife, 320L CAT Undercarriage, CAT Warranty Through 9-8-2022

**\$440,000**



### 2018 Morbark 40/36NCL Mobile Wood Chipper

CAT C18 Tier 4F (800HP), 320L CAT Undercarriage, 36" x 43-1/2" Advantage, 3 Drum, 8 Knife

**\$499,900**



### 2013 Morbark 30/36 WCL Mobile Wood Chipper

CAT C18 Tier III 600HP, PT Tech HPT014FX, Hydraulic Clutch, 36" x 34.5" Wide Pocket Drum Adv II 320 L Caterpillar Undercarriage, 122 Degree Swivel.

**\$224,900**



### 2016 Screen Machine 612T Screening System

Screen 6' x 12' (1.8m x 3.6m) Heavy-Duty Trommel, 160 Square Feet (48.7m Sq.) of Actual Screening Surface Area, Four Wheel/ Twin Motor Driven Trommel Drum

**\$114,900**

Call Mark DiSalvo at (937) 424-7678, or your local Columbus Equipment representative, for complete listing information today!





ENVIRONMENTAL DIVISION  
Regional Commitment

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# PDQ PARTS PROGRAM

The PDQ Parts program, by KPI-JCI and Astec Mobile Screens, is a best-fit product line, offering thousands of after-market parts engineered as solutions to a wide range of aggregate equipment parts needs.



Rooted in our mission to continuously elevate the bar in meeting customers' needs, PDQ parts are equivalent in quality to OEM parts from a wide variety of manufacturers, and are guaranteed with a 6-month, 1,000-hour warranty.



Looking for high-performance, after-market parts at competitive prices? Look no longer ... maximize the uptime and life of your equipment with affordable, dependable, high-quality PDQ Parts by calling Columbus Equipment Company's Aggregate Product Support Specialist Josh Lovett at (614) 980-1466 today.

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